



Fairborn Area Chamber of Commerce

12 North Central Avenue
Fairborn, Ohio 45324-5097
(937) 878-3191

March 4

8:00a.m.
Ambassador Club Meeting
8:30a.m.
Executive Committee Meeting

March 8

Day Light Savings Time begins

March 12

7:30am Board of Directors Meeting
@ Jeff Schmitt Auto Group

March 17

St. Patrick's Day

March 18

5:30-7:30pm Chamber Chat
hosted by
Patriot Ridge Community

March 20

Spring begins

Promote your business
through the Chamber's
Newcomer Program!
Call 878-3191 for details

JANUARY CHAMBER CHAT WRAP-UP

The January Chamber Chat hosted by Cliffhangers Entertainment Center, 1425 N. Broad Street was held on January 15th. The Chamber Members weathered the blistering cold temperatures for an evening of great food, drink and networking. We thank Cliffhangers Entertainment Center for hosting this chat. We also thank the following members for donating the 21 door prizes for the evening: Mrs. Luwanna Delaney, Greene County Auditor; Skyway Cleaners, Inc.; Mr. Bill Richard, Coldwell Banker Heritage Realtors; Marco's Pizza; Pyramid Design; Electronix Corp; Shade Insurance Agency; Foy's Variety & Halloween Store; Weber Bancorp; Ervin J. Nutter Center; Hollon Flowers; Wright Patt Credit Union; Red Oak Homes; Miller's Collision Center; Rolling Expressions; Vinyl Graphics and Greene Country Club.



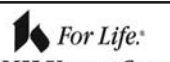
Bud McCormick - Plant Manager
Bruce Moroz - Vice President, Sales
(937) 878-8651
506 East Xenia Drive
Fairborn, Ohio 45324
In Fairborn Since 1924



A higher level
of workers' comp
group rating savings
1-800-777-4283



SIGNS • GRAPHICS • BANNERS
MAGNETIC SIGNS • SIGNS • VEHICLE LETTERING
Terry Miller - vgraphics403@sbcglobal.net
403 E. XENIA DR. 937-754-1039
FAIRBORN, OH FAX 878-8997



For Life:
GMH UrgentCare
Kettering Health Network
Beavercreek HealthPark
3371 Kemp Road, Beavercreek
(937) 458-4200
8 a.m. - 10 p.m.

PRSR STD
U.S. POSTAGE
PAID
FAIRBORN, OH 45324
PERMIT NO. 139

Interested
in joining the
Chamber?
You can apply on-line at:
fairborn.com
or give us a call at (937) 878-3191

Visit the Chamber online at
www.fairborn.com to see the
Chamber community video.

CLIP & PASS TO A POTENTIAL CHAMBER MEMBER

MARCH CHAMBER CHAT

WHEN:

Wednesday, March 18th
5:30-7:30pm

HOSTED BY:

Patriot Ridge Community

LOCATION:

789 Stoneybrook Trail

Members wishing to donate door prizes should drop them off to the Chamber no later than March 17th.

Do you have people coming?
We can help. (At no cost to you.)

Military Reunions
Association Meetings
Class and Family Reunions
Religious Gatherings
Sporting Events



(800) 733-9109 ~ greenecountyohio.org



Fairborn Area Chamber of Commerce UPDATE

Mission Statement: "To serve, represent, and be the leading advocate for the interests of our members in ways that enhance the business environment, quality of life, and well-being of our unique community."

Volume 17 • Number 3

March 2009

The CHAMBER UPDATE

a monthly publication of the
Fairborn Area
Chamber of Commerce

12 North Central Avenue
Fairborn, Ohio 45324-5097
Phone: (937) 878-3191
Fax: (937) 878-3197

E-mail: chamber@fairborn.com

Web: www.fairborn.com

Member of the U.S. and Ohio
Chambers of Commerce.

Annual subscription rate:
\$10 (included in membership)

Officers:

Jeff Miller
President
John Siehl
President Elect
John Stroup
Past President
Jennie Weber
Secretary
Mike Foy
Treasurer

Directors:

Dave Kushner
Ellen Farthing
Jim Ferguson
Don Knoth
Walt Overholser
Bill Richard
Linda Riffle
Eldon Smith
John Turney

"Ex-Officio Voting Members":

Debbie McDonnell,
City Manager
David Scarberry,
Superintendent, Fairborn
City Schools
Colonel Jay Strickler,
WPAFB Rep.
Bob Hickey,
WSU Rep

Executive Director:

John G. Dalton

ANNUAL CHAMBER BANQUET MEETING

The Annual Banquet/Meeting will be held at the Hope Hotel & Conference Center, on Friday, April 17, 2009. Colonel Bradley Spacy, Commander 88th Air Base Wing & Wright-Patterson Air Force Base will be guest speaker. Tickets are \$45.00 per person; \$450 - 10 person corporate table prior to April 1st. After April 1st tickets are \$50.00 per person; \$500 - 10 person corporate table. We have a limited number of tickets available so if you are planning to attend you should purchase your tickets as soon as possible. Cut-off date to purchase tickets is MONDAY, APRIL 6th. There are a few 10 person "Corporate Tables" still available. Seating for the banquet will be open seating except for the Corporate Tables. You must have 10 people in order to purchase a Corporate Table. You can purchase tickets by phone and charge to your Mastercard/Visa. This is the Chamber's largest event of the year and one you don't want to miss. If any questions call the Chamber office (937) 878-3191. Invitations have been mailed to all our members, if you have misplaced yours please call and let us know and we will send you another one. We need it completed so we will know your choice of the dinner meal.

CHAMBER WEBSITE

The Fairborn Area Chamber of Commerce is in the process of updating our website www.fairborn.com. This new site will have an enhanced membership directory, additional links to community websites and more! Coming soon will be exciting new advertising opportunities for our members on the site.

FAIRBORN COMMUNITY CENTER SAYS THANK YOU

In communities across the nation, the holidays bring people together to share the joy of the season and to somehow work to feel like they are making a difference. Never was this idea more prominent than in the city of Fairborn Ohio. This past holiday season, as families came looking for some sense of hope during a time that seems to hit them the hardest, we here at the Fairborn Community Center began to wonder what more we could do to meet the tremendous need.

What we discovered though was what we already knew, that this community is amazing and God's math would meet our needs. In an unprecedented show of support the Fairborn community stepped up like never before. When the call for help went out cash donations, toy donations, and volunteers came to our door at such a rate that we could hardly keep up. We were so overwhelmed by the tremendous generosity and care that we spent days in near tears as our community reached out and held in it's hand the families and children we call our neighbors.

Families, individuals, companies, service organizations, youth groups, and our amazing school system all stepped up, going above and beyond in so many special ways. With 59 sponsors and over 15,000 dollars donated we were able to provide food and toys for nearly 500 families (more than 970 individuals!). It was wonderful!

Now that the busy holidays are over and our pace has begun to slow down, we wanted to extend our sincere gratitude. Not only for the tremendous show of support, but also for allowing us the opportunity to be part of the magic that we call community.

STRAIGHT TALK ABOUT NETWORKING

The old adage "It's not what you know, it's who you know" is not entirely true, but it's not entirely false either. Making new contacts, locating resources and finding new clients are all important aspects of doing business. That's why networking is essential to the growth and success of every organization.

Some professionals dislike networking. Others simply don't understand or appreciate its importance. If you think of networking as rubbing elbows at dreary workshops or forcing idle chatter at cocktail parties to get a lead, you're wrong. Networking can be enjoyable. It's also a sure-fire way to keep your hand on the pulse of the market, while uncovering business contacts that can get you in front of the right person at the right time.

There are three main components to networking: join, participate, and explore.

JOIN. You are already a Chamber member, but do you take advantage of the membership roster and monthly Chamber Chats. Don't be afraid to call or write to other members and introduce yourself. The number of warm responses will surprise you.

PARTICIPATE in at least one group, fund raiser, benefit or charity event each year and take part in style - we are always looking out for volunteers for the Ambassador Club - consider joining.

EXPLORE the business world around you. Get active beginning by taking full advantage of your Chamber membership - the rewards will be well worth your efforts.

Source: Chamber of Commerce Pacesetter

CHAMBER MEMBERS REACH MILESTONE

The Fairborn Area Chamber of Commerce would like to thank all Chamber members for their continued support. The Chamber's success depends on the strength of our members. We would like to thank and acknowledge the following members for their "20th year" of Chamber membership: (some businesses have changed their names)

- A To Z Appliance Service
AAA Miami Valley
Absolute Music
Aero Lanes, Inc.
Air Force Sergeants Association
Ali Industries, Inc.
Alterations Unlimited
American Legion Post #526
AT&T Ohio
Belton-Stroup Funeral Home
Ben's Welding Service
Bill's Glass, Inc.
Dr. Mark A. Blumenschein, D.D.S.
Bookery Fantasy & Comics
Grover Brown Septic Tanks
Burcham Funeral Home
G.A. Campbell Insurance Agency, Inc.
CBIZ MHM, LLC
CEMEX
Center-PlexVenture, Commercial Division
Chiefs Group
City Auto Sales
Coldwell Banker Heritage Realtors
Comfort Inn Wright Patterson
Mr. James & Dolores Kay Cox
Dapore Vision Care
Ms. Luwanna Delaney, Greene County Auditor
Ms. Anita S. Deleranko
Domicone Printing Inc.
Domino's Pizza
Eagle Beverage Company
Electronix Corporation
Fairborn Animal Hospital
Fairborn Camera & Video
Fairborn City Schools
Fairborn Daily Herald
Fairborn Mobile Homes "RV Spaces Available"
Fairborn Plumbing & Heating
Fairborn Self Storage
Fairborn Tire & Battery Co., Inc.
Fairborn Transmission
Fairborn St. Luke United Methodist Church
Faith Christian Bookstore
Fifth Third Bank
Flatter Insurance
Mr. Jerome Fosheim

- Foy's Variety and Halloween Store
Fraternal Order of Eagles Wright Aerie 2641
Dr. Thomas E. Fulton, D.D.S.
Giovanni's Pizzeria
Gordon's Fairborn Shoe Repair
Greene CC, LLC
Greene County Career Center
Greene County Community Improvement Corporation
Greene County Convention & Visitor's Bureau
Greene County MRDD Board
Greene Memorial Hospital, Inc.
GreeneWorks Employment & Training
Handyman Ace Hardware
Mr. John W. Haynes
Headhunters Hair Salons, Inc.
Dr. Lowell B. Heck, D.D.S.
Heritage Travel
Holiday Inn - Fairborn
Homewood Suites
Houser Asphalt & Concrete
Howard Trucking
I Supply Co.
Ivy Manor Apartments
Jeff Schmitt Auto Group
Knickerbocker Swimming Pool & Greenhouse Co.
Knights of Columbus Fairborn Council 3724
Kroger
Mr. Jim & Rena Leatherman
Living Well Spine Center
Long Cleaners, Inc.
Martin, McCarty, Wright & Roach
Met Life/Ronald G. Limbach
Midwest Surplus Electronics, Inc.
Loyal Order of moose #1068
Morris Sons Funeral Homes
Muir's Water Conditioning
National City Bank
News-Readers Bookstore
Oberer Companies
Ohio Edison Company
Parrett Insurance & Financial Services
Charles R. Perry, Insurance
John Pierce Auto Care, Inc.
Mr. Tom Pitstick
Prather, Igel Tax Service, LLC
Irongate, Inc. Realtors
Mr. Fredrick L. Pumroy
Pyramid Design, Inc.
Ralph's Printing Service
Red Deer Apartments
J.R. Remick, Inc.
Roush's Restaurant
Sanderson Insurance, Inc.

- Mr. James L. Saunders
Shade Insurance Agency
Shwartz Jewelry
Skyborn Skateland
Skyway Cleaners, Inc.
St. Christopher's Episcopal Church
Staffco Construction, Inc.
Mr. Robert O. Swinford
Lt. Col. William Thornton, Jr., USAF (Ret)
Tickets Pub & Eatery
Towne & Country Animal Clinic
US Bank
Valentour Corporation
The Fairborn Vision Center
Wagner Auto Sales Ltd. Co.
Waste Management of Ohio, Inc.
Mr. Vernon R. Watkins
Mr. Jerry E. Williams
Dr. Lynn & Arah-Dean Wolaver
Wright State University
Wright-Patt Credit Union, Inc.
Wright-Patt Realty
WSU Athletic Department
YMCA
J.L. Zimmerman Realty

NEW MEMBERS

The Chamber is pleased to introduce and welcome our newest members.

A HEALING BRIDGE, RED OAK COUNSELING
4756 Fishburg Road
Huber Heights, OH 45324
Ph: (937) 235-2282
Email: storytime@erinet.com
Contact: Ms. Lynne Pierce-French
Recruited by: Staff

PLACE PROPERTIES ROCKDELL PLACE
2200 Rockdell Place
Fairborn, OH 45324
Ph: (937) 429-4630
Email: sguzdzial@placeproperties.com
Contact: Ms. Sarah Guzdzial
Recruited by: Staff

MR. JAMES E. HAYES
P.O. Box 2233
Fairborn, OH 45324
Ph: (937) 708-9524
Email: fairbornjim@yahoo.com
Recruited by: Roger Bush

VIRTUAL AUTO BODY
845 N. Broad Street
P.O. Box 724
Fairborn, OH 45324
Ph: (937) 270-6164
Email: mail@virtualautobody.com
Contact: Mr. Jack Whitaker
Recruited by: Staff

Electronix COMPUTER CENTER
Since 1986
Sales, Networks, Service, Internet Access
1 Herald Square 878-1828

Nutter Center..... Part of Your Life!
www.nuttercenter.com
Box Office (937) 775-4789
TicketMaster (937) 228-2323

Shade Insurance Agency
CHARLOTTE PETTY • JOHN TURNEY
SHERRY MCDONALD
Your Source for Chamber Health Insurance
878-4671
201 West Main Street

JEFF SCHMITT AUTO GROUP
Cadillac-Chevrolet-Nissan-Mitsubishi-Mazda
(937) 878-3471
www.jeffdeals.com

DEER Heating & Cooling
Your home town heating & cooling company
879-DEER

It's Time to Protect the Money You've Worked So Hard to Earn!
Ronald C. Russell, CPA/PFS
Certified Elder Planning Specialist
RUSSELL & COMPANY
937-320-4733

Skyway CLEANERS
1174 KAUFFMAN AVE. • FAIRBORN, OH 45324
(937) 878-0822
ONE HOUR CLEANING SHIRT SERVICE
DRAPERY CLEANING ALTERATIONS & REPAIRS
Since 1961
JACK WILSON RUTH WILSON

PREPARING TAX RETURNS IS WHAT WE DO BEST!
At Jackson Hewitt®, we know all the latest tax laws and how they could impact you. It's your tax return—let us help.
1-800-234-1040 • www.jacksonhewitt.com
JACKSON HEWITT TAX SERVICE
A Partner And A Profit™

MILLER'S Collision Center
Expert Collision Repair & Insurance Claims Assistance
Jeff Miller
484 W. Dayton Drive • Fairborn, Ohio 45324
(937) 878-8995
FAX (937) 878-8997

EXPERIENCED, PROFESSIONAL, FRIENDLY SERVICE can make your special event one to remember!
Offering an experienced management team and courteous staff, the Hope Hotel Conference Center specializes in wedding receptions, social events, conferences and expositions. We also have 266 newly renovated rooms.
HOPE HOTEL & CONFERENCE CENTER
WRIGHT-PATTERSON AIR FORCE BASE, DAYTON, OHIO
937.879.2696

MEMBERSHIP RENEWAL

The following members have renewed their membership since the last newsletter was published.

- Aero Lanes, Inc.
Alterations Unlimited
American Legion Post #526
Beaver Valley Self Storage, LLC
Curves of Fairborn
El Rancho Grande Mexican Restaurant
Empire Vending Services, Inc.
McMillan Investments, LP
Mill Pond Acre Bed & Breakfast
MoneyWise, Inc.
Mr. Jack Norris
Mr. Fredrick L. Pumroy
Ms. Marilyn J. Reid
Dr. John Sefton
Skyborn Skateland
Towne & Country Animal Clinic
Vectren Energy Delivery of Ohio
Mr. Vernon Watkins
Wright-Patt Realty
WSU Athletic Department

MARCH CALENDAR

- 4 8am Ambassador Club Meeting
8:30am Executive Committee Meeting
8 Daylight Savings Times begins
12 7:30am Board of Directors Meeting @ Jeff Schmitt Auto Group
17 St. Patrick's Day
18 5:30-7:30pm Chamber Chat hosted by Patriot Ridge Community (See page 4 for details)
20 Spring begins

"The Center Of Fairborn" SKYWAY CENTER
1178 Kauffman Ave.
RETAIL/BUSINESS SPACE
LEASE INCENTIVES • BROKER PROTECTED
NEWLY RENOVATED • EXCELLENT PARKING
Call Robert Carmack 937-620-1904

"The Pride of Fairborn" VALENTOUR CORPORATION
225 East Main Street
Medical/Dental/Business Space
LEASE INCENTIVES • BROKER PROTECTED
NEWLY RENOVATED • EXCELLENT PARKING
1200 SQ FT OFFICES • \$625 Monthly Rent
Call (937) 878-2575

851 S. Patterson Blvd. - Dayton, OH 45402
Houser asphalt & concrete
black top • sealing • striping
How's Your Asphalt & Concrete?
Preventive Maintenance
New Installation • Sealcoating
Repair • Striping
We are Licensed & Bonded
RESIDENTIAL - COMMERCIAL
223-9207
www.houserasphaltconcrete.com
Celebrating Our 38th Year
Member BBB Dayton/Miami Valley